## **Monthly Challenge**

| MK Event/ dress MK Way      |
|-----------------------------|
| Guest                       |
| Interview                   |
| Recruit                     |
| Active                      |
| Qualified                   |
| \$100 days                  |
| Product on one face         |
| \$1 Retail Sales/WkSumSheet |
| Coaching Call               |
| Weekly Summary Sheet        |
|                             |

| 10 x(number of events) =            | = |
|-------------------------------------|---|
| 10 x(number of guests)              | = |
| 10 x(number interviews)             | = |
| 10 x(number new recruits)           | = |
| 10 x(number new active recruits)    | = |
| 20 x(number new qualified recruits) | = |
| 10 x(number \$100 days)             | = |
| 10 x(number faces)                  | = |
| 1 x(retail amount sold)             | = |
| 10 x(number calls)                  | = |
| 20 x (each sheet)                   | = |

## WEEKLY TOTAL.....

## **Monthly Challenge**

| MK Event/ dress MK Way      | 10 x | (number of events)               | = |
|-----------------------------|------|----------------------------------|---|
| Guest                       | 10 x | (number of guests)               | = |
| Interview                   | 10 x | (number interviews)              | = |
| Recruit                     | 10 x | (number new recruits)            | = |
| Active                      | 10 x | _(number new active recruits)    | = |
| Qualified                   | 20 x | _(number new qualified recruits) | = |
| \$100 days                  | 10 x | (number \$100 days)              | = |
| Product on one face         | 10 x | _(number faces)                  | = |
| \$1 Retail Sales/WkSumSheet | 1 x  | (retail amount sold)             | = |
| Coaching Call               | 10 x | _(number calls)                  | = |
| Weekly Summary Sheet        | 20 x | _ (each sheet)                   | = |
|                             |      |                                  |   |

WEEKLY TOTAL.....

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## **Monthly Challenge**

| MK Event/ dress MK Way      | 10 : |
|-----------------------------|------|
| Guest                       | 10 : |
| Interview                   | 10 : |
| Recruit                     | 10 : |
| Active                      | 10 2 |
| Qualified                   | 20 : |
| \$100 days                  | 10 : |
| Product on one face         | 10 : |
| \$1 Retail Sales/WkSumSheet | 1 :  |
| Coaching Call               | 10 : |
| Weekly Summary Sheet        | 20 : |
|                             |      |

| 0 x(number of events)           | =      |
|---------------------------------|--------|
| 0 x(number of guests)           | =      |
| 0 x(number interviews)          | =      |
| 0 x(number new recruits)        | =      |
| 0 x(number new active recruits) | ) =    |
| 0 x(number new qualified recru  | its) = |
| 0 x(number \$100 days)          | =      |
| 0 x (number faces)              | =      |
| 1 x(retail amount sold)         | =      |
| 0 x(number calls)               | =      |
| 0 x (each sheet)                | =      |
|                                 |        |