

Even if you haven't sold anything, or ordered any products this quarter, you can be a Star!

Just sell 18 of these Star Certificates for \$100 each, then place your order. A total of \$1,800 cumulative wholesale orders in one quarter - makes you a star! If you've ordered already, or have a goal to be a higher star, adjust the number of certificates to sell to fit your personal situation or goals.

Women LOVE bargains and they LOVE to help other people reach their goals. When they buy the products, you know they will love them and be reordering them from you at full retail. If she's not already your customer, she might still be willing to help you reach your important goal and become a customer - just ask!

STAR CERTIFICATE

YOU'RE A STAR!

THANKS TO YOU, I'M MEETING
MY GOAL TO BE A
STAR THIS QUARTER!

| This Star Certificate allows you to purchase \$125 in |
|---|
| Mary Kay products for only \$100 (plus tax). You may |
| use your certificate now or save it for a future |
| purchase. This is valid only with your personal Mary |
| Kay beauty consultant: |

Issued to:

Expires:

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