

What do I do now?

Once you have your consultant number from MK, Inc.

1. Let everyone know you have started a Mary Kay Business and use the Look Books and sales tickets to start taking orders!
2. Go to www.marykayintouch.com
3. Enter your consultant number/set up your password
4. Set up your free email address
5. Purchase your website at 50% off (30+tax)
6. Order your business package
7. Find the Ready, Set, Sell brochure in Welcome Packet and answer the questions on the inventory worksheet.
8. Make an inventory decision. Talk to me, Dedra Schwenkler, about your inventory decision.
9. Open your personal Mary Kay Account.
10. Choose the most convenient MK Meeting to attend near you.
11. Observe at least 3 MK parties with me and/or your recruiter.

Your first challenges

1. Sell 25 items in the first 7 days of becoming a consultant and you will earn the pink ice ring pictured in your welcome packet.
2. When we share the Mary Kay Business Plan with 3-5 your first few days in Mary Kay, you will earn a set of pearl earrings! Start sharing your enthusiasm with your friend and family. Enthusiasm sells!
3. Beginning offering free makeovers for your 30 faces in 30 days-put the product on 30 faces in a 30 day period for your Power Start.

We will want you to set up 15-30 practice faces as soon as possible.

15 faces in 15 days is a perfect start.

30 faces in 30 days in a power start.

You get to choose how you will start your business!

Be sure to 'friend' me on FB Dedra Lowell Schwenkler to join our unit FB page!

For updated information any time, go to www.go-dedra.com