

# Hello Gorgeous!

## Set 1 Queen

**\$250.00\***

retail price:  
\$308



Timewise 3D set, Microdermabrasion, Foundation Primer, Foundation of your choice, Foundation Brush, Finishing Spray, Roll Up Bag

## Set 2

**\$150.00\*** Princess

retail price:  
\$188



Timewise 3D set, Foundation Primer, Foundation of your choice, Foundation Brush

## Set 3 Duchess

**\$100.00\***

retail price:  
\$116

4-in-1 cleanser, Day Cream SPF30, Foundation Primer, Foundation of your choice, Foundation Brush



Name: \_\_\_\_\_

Phone: \_\_\_\_\_

Date: \_\_\_\_\_ Consultant: \_\_\_\_\_

What is something NEW you learned?

\_\_\_\_\_

Do you understand the importance of the proper steps in a Skin Care routine?

☐ Yes! ☐ Let's go over that.

Are you happy with the Foundation you used, and it's color?

☐ Yes! ☐ Show me something else

What set would you love to take home today?

☐ Queen ☐ Princess ☐ Duchess

At your follow-up appointment do you want to focus on glamour or skin care supplements?

\_\_\_\_\_

Can you share your follow-up appointment with...

☐ just me ☐ 1-2 friends ☐ 3+ friends

At your follow-up appointment you can qualify for FREE products, what would you love to receive?

\_\_\_\_\_

When you help me with a business opportunity sharing appointment, you earn a coupon for 1/2 off any item of your choice! Can you please help me practice?

- ☐ Yes! I was interested in getting more information anyway.
- ☐ OK, I'm not interested, but I want to help you reach your goal.
- ☐ No thank you. I just don't want to help with this part.

Please rate your interest in learning more about becoming a Mary Kay independent beauty consultant.

- ☐ **A** means **Absolutely!** I am interested, and with your help, I'm willing to try.
- ☐ **B** means **Book Me** for a second appointment. I have questions and I would love to talk more.
- ☐ **C** means **Could Be** for me down the road. Until then, I would love to be your customer.

\* sales tax will be calculated at retail prices.