

SPREAD THE PRODUCT LOVE!

AUGUST

CAN YOUR MONTHLY PRODUCTION GOALS LEAD TO A LOYAL CUSTOMER BASE?

The first thing most customers notice about Mary Kay is its high standards of product quality and safety. As you consistently share products and hit your monthly production goals, you're also building a loyal customer base – and perhaps meeting future hostesses and team members. Take the time to understand what sets your products apart, and you're well on your way to a full-circle business.

It starts with your sales goal. When you set and achieve a retail selling goal to support a \$600* or more wholesale Section 1 order this month, you will earn the August jewelry piece designed by R.J. Graziano. The August jewelry piece is a frosted white link necklace with silver-tone accents. This necklace is perfect to complement many of the *Spark a Chain Reaction!* jewelry pieces you'll earn when you achieve this production goal in the months ahead.



MARY KAY

SPARK A CHAIN REACTION!

Visit *Mary Kay InTouch*® for complete challenge rules and details.

*The \$600 or more wholesale Section 1 order requirement per month can be placed in one single order or placed in cumulative orders, as long as the orders are placed in the same calendar month. Customer Delivery Service, Guest Checkout and EZ Ship order amounts also will count toward your \$600 or more wholesale Section 1 requirement. You'll receive your jewelry piece inside your qualifying order. One jewelry piece per challenge achiever each month.