

## What do I do now?

Once you have your consultant number from MK, Inc.

1. Download and watch video and everything on the Great Start App.
2. Set up your website and propay through MaryKayInTouch.com
3. Let everyone know you have started a Mary Kay Business and they can order and pay on your website!  
There are some great digital graphics on the GS app (mentioned in #1) that you can use and more under digital assets under resources on MKInTouch.
4. Make an inventory decision. Talk to me, Dedra Schwenkler, about your inventory decision.
5. Make a list of 10-100 people. Pretend it is a wedding list! Circle the ones you want to work with, the ones that you think would be great at owning their own business, too!
6. Set up your PRIVATE customer facebook group. Schedule your Launch Party!!
7. Take the 24 in 24 Challenge. You can do it!
8. Order your business package from MKConnections
9. When **we** share the Mary Kay Business Plan with 3-10 your first week in Mary Kay, you will earn your pearls of sharing! Start sharing your enthusiasm with your friends and family. BEE Enthusiastic! Share the link below with this list:  
[https://docs.google.com/forms/d/e/1FAIpQLSesVF46SdJnzuIOK7cG4FRTTs7VARyxxFRaC3\\_WCFeg31TeiA/viewform](https://docs.google.com/forms/d/e/1FAIpQLSesVF46SdJnzuIOK7cG4FRTTs7VARyxxFRaC3_WCFeg31TeiA/viewform)
10. When you complete all three of the challenges below within your **first week**, you'll win a FUN prize!

Your first challenges

1. Sell 24 items in 24 hours!
2. When **we** share the Mary Kay Business Plan with 3-10 your first few days in Mary Kay, you will earn your pearls of sharing!
3. Schedule your Launch Party!

Texting script ideas:

“I’m SO EXCITED! I just started my NEW Mary Kay Business and I want to have at least 30 people on my Launch party! Can you join us on \_\_\_\_\_ at \_\_\_\_\_?”

*When she answers YES!!*

“Great! If you bring two friends that I do not know, you’ll win a fun prize from my director!”

**Be sure to ‘friend’ me on FB Dedra Lowell Schwenkler to join our unit FB page!**

**For updated information any time on our unit, go to [www.go-dedra.com](http://www.go-dedra.com)**